



essex lease financial corporation

February 11, 2008

Kerry Wiebe
VOX Wireless
355 Burton Road
Edmonton, AB
T6R 2J1

Dear Kerry,

Essex Lease has been providing equipment financing for large and small businesses and owner operators since 1986. In this time Essex Lease has become an industry leader in financing revenue generating equipment in many industries including transportation, construction and material handling.

We decided to implement Microsoft CRM to improve our client and supplier relationships. We wanted to track sales opportunities and contracts, and make more informed management decisions. Essex Lease originally began implementing Microsoft CRM and quickly realized we needed the assistance of an expert Microsoft CRM partner.

We found that the VOX consultants listened to our requirements, understood our business, and through the VOX "business envisioning" process added insight and direction in how to leverage Microsoft CRM to improve our business processes. VOX took care of the technical set-up, customized our configuration, provided user and administrator training and helped us go-live. VOX was fast and effective, getting us up and running quickly at reasonable costs. We really appreciate the transfer of knowledge and ownership, making us self-sufficient.

Regards,

Pamela Anderson
Operations Manager